

OneCity Health Food and Nutrition Services Program

Project Participation Opportunity

May 16, 2019

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Food and Nutrition Services Program Overview

OneCity Health is issuing this Project Participation Opportunity (PPO) for the Food and Nutrition Services Program with the goals of optimizing access to food resources, minimizing food insecurity and improving the nutritional health of all individuals within the Performing Provider System (PPS), regardless of their insurance status. There is strong evidence that improving access to food and nutrition services may improve health outcomes and reduce health care costs.

For this initiative, OneCity Health is seeking partners that will form clusters to easily connect patients to optimal food and nutrition resources. For the purposes of this program, a cluster is defined as a network of organizations within a specified geographic region (i.e., each of the four boroughs, Brooklyn, Bronx, Manhattan, and Queens) that will work together to refer patients to food and nutrition resources and track outcomes of those referrals. Referrals will be tracked under the direction of one lead applicant.

Program Requirements

For the purposes of this program, OneCity Health will contract with a lead partner for each cluster to serve the facilities within their selected borough. Each cluster must **hire, train, and embed a Food Navigator** in the acute care facilities in the borough and provide a minimum of four of the seven food and nutrition services identified below:

Food and Nutrition Services	Description
Health Bucks or access to fresh produce	Facilitate access to Health Bucks and/or access to fresh produce
Evidence-based self-management program (such as the Stanford Diabetes Self-Management Program)	Ability to conduct evidence-based self-management education program (e.g. diet and meal preparation) for patients with chronic diseases
Food pantry	Ability to collect and distribute food packages
Group meals (e.g. soup kitchens)	Ability to serve ready-to-eat meals
Nutrition counseling provided by a licensed individual (i.e. Registered Dietician)	Ability to provide counseling to patients and promote healthy eating habits by planning menus and nutritional programs
Meal delivery (e.g. Medically tailored meals)	Ability to deliver meals that ensure the best possible nutrition-related health outcomes
Food benefits enrollment	Ability to assist with Supplemental Nutrition Assistance Program (SNAP) applications

If a facility has existing co-located food resources, the contracted Food Navigator will be expected to coordinate with existing resources.

The following services will be more heavily weighted in the selection criteria:

- An evidence-based self-management program
- Access to medically tailored meals

PROGRAM OBJECTIVES

- Support and align with OneCity Health efforts to achieve Delivery System Reform Incentive Payment (DSRIP) program goals
- Promote collaboration between partners, including collectively addressing social determinants of health
- Prototype programs with potential for significant long-term and measurable impact on improving health and reducing avoidable costs
- Create programs to address food and nutrition needs, one of OneCity Health's most commonly referred category of services in NowPow

Eligibility Criteria

LEAD APPLICANT REQUIREMENTS

All Lead Applicant organizations must be OneCity Health PPS partners who are direct food and nutrition service providers, have an executed Phase IV Comprehensive Schedule B Part One and fully meet these minimum criteria for participation:

- Demonstrate experience successfully implementing evidence based services under a care coordinated model to improve patient care and well-being
- Ability to sub-contract with a minimum of three community-based organizations (CBOs) in a designated cluster; sub-contracted CBOs are not restricted to members of the OneCity Health PPS
- Demonstrate existing capacity to manage, track, report, and communicate timely outcomes of services provided
- Ability to recruit, scale and independently embed a Food Navigator at each acute care facility in a borough
- Ability to train the Food Navigator on how to access the food resources within the cluster

CLUSTER REQUIREMENTS

- Identify one lead applicant for contracting with OneCity Health and include a description of the roles and responsibilities of each organization in the cluster
- Cluster(s) must provide a Food Navigator (one full-time FTE) to embed within acute care facilities within their selected borough
- Cluster(s) must provide at least four of the seven food and nutrition services
- Cluster(s) must develop and apply a standardized tool to screen and assess an individual's food and nutritional needs and connect patients to resources that exist in-house and within the cluster
- Cluster providers must refer and track food and nutrition service referrals using NowPow

FOOD NAVIGATOR REQUIREMENTS

- Must be an employee of one of the organizations in the cluster
- Possess skills and competencies required to work with patients, including communication, care coordination, case management, and motivational interviewing, advocacy, and social service connections
- Have clearly defined roles and responsibilities as they relate to engaging patients and acting as a liaison to the community
- Screen, assess and coordinate referrals to all necessary food and nutrition services
- Meet the linguistic and cultural needs of the cluster's communities

AWARD INFORMATION

- Award will be commensurate with the proposed scope of work and discussed with each awardee separately
- Size of awards will be based on implementation costs relative to the scope of expected impact
- This initiative will begin upon execution of a Schedule B and run for a 12-month period

Selection Criteria and Weighting

Selection Criteria	Weighting
Quality of proposal: Thoroughness of planning; clarity of writing; all required sections included and addressed	15%
Budget/Cost: Budget is reasonable and aligns with the proposed approach, staff, and patient caseload	15%
Data: Adequate IT infrastructure and use of data, including connectivity, collection, and reporting to meet contractual requirements	20%
Organizational Capacity: Ability to provide at least four out of the seven identified services within the cluster, with more weight given to proposals with the following: access to medically tailored meals, and/or an evidence-based self-management program; ability to serve all acute care facilities within the selected borough; and the ability to meet the linguistic and cultural needs of the cluster’s communities	25%
Experience: Demonstrated experience and ability to serve individuals with food insecurities; evidence of past hospital partnerships and CBO partnerships (as appropriate)	25%

Application Information

APPLICATION COMPONENTS

Each application must be submitted by a lead organization on behalf of all organizations in the cluster. An individual organization may be a part of multiple clusters. All applications for “The Food and Nutrition Services Cluster” must include the following:

- Lead applicant’s contact name, title, email and phone number
- Identify a minimum of four organizations to participate in the cluster including a designated lead applicant
- A description of the roles and responsibilities of each organization in the cluster
- Organizational mission, service mix and experience serving New Yorkers in need of food and nutrition resources for each CBO within the cluster
- Capabilities to hire, train, deploy and provide ongoing support (as needed) for a Food Navigator
- Timeline to hire, train, and embed a Food Navigator in acute care facilities in a selected borough
- A proposed program budget for the 12-month contract period, inclusive of personnel, patient caseload, and other program delivery costs, that is responsive to the requirements and deliverables of the Food and Nutrition Services Program as outlined in this PPO
- List of the facilities and borough(s) that the cluster will serve.

APPLICATION SUBMISSION

- All applications must adhere to the following:
 - Application is not to exceed 3 pages (exclusive of any desired and applicable appendices and the budget), double-spaced, font-size 12
 - Brief, direct responses are preferred
- Applications must be submitted by close of business on Monday, June 17, 2019, to the OneCity Health Support Desk (ochsupportdesk@nychhc.org), with the subject line “Food and Nutrition Services Program.”

ONECITY HEALTH CONTACT INFORMATION

Please submit any questions to the OneCity Health Support Desk (ochsupportdesk@nychhc.org), with the subject line “Food and Nutrition Services Program.”