# Business Operations and IT Committee Meeting

## Meeting Summary

**May 23, 2016**  
199 Water Street, 31<sup>st</sup> Floor, New York, NY  
4:30 PM – 6:00 PM

### In Attendance:
- Michelle Daniels-DeVore (SUNY Downstate Medical Center)
- Sal Guido (NYC Health + Hospitals/IT)
- Christina Jenkins (OneCity Health Services)
- Richard Keller (All Metro Health Care)
- Richard Miller (SUNY Downstate Medical Center)
- Alina Moran (NYC Health + Hospitals/Metropolitan)
- Dilip Nath (SUNY Downstate Medical Center)
- Krista Olson (NYC Health + Hospitals/Corporate Budget)
- Inez Sieben (OneCity Health Services)
- **OneCity Health Services (Committee Support)**  
  - Alison Leung
  - Tatyana Seta
  - Wilbur Yen
- **COPE Health Solutions (Committee Support)**  
  - Allen Miller
  - Lindsey Wallace

### Members Not In Attendance:
- Al Marino
- Mike Matteo
- Gary Stankowski
- Juan Maluf

## Item | Notes
---|---
1. **Review of the April 25, 2016 meeting minutes** | • April 25, 2016 meeting minutes approved.

2. **CEO Updates** | • Updates provided by Christina Jenkins.  
  - OneCity Health is continuing to move forward with creating contracts to distribute to partners.  
  - NYC Health + Hospitals is continuing to develop and implement service lines and replace the previous organizational structure based on geographic networks.  
  - The Commonwealth Fund hosted a webinar on “Lessons from New York's Medicaid DSRIP Program” on May 12<sup>th</sup>, 2016, which included federal, state and delivery level speakers. OneCity Health represented the PPS perspective.
### 3. DSRIP Demonstration Year 2 Partner Contracting

- Updates provided by Inez Sieben.
  - Master Partner Data Survey
    - Of 268 surveys administered, 159 responses were submitted as of May 16th, 2016.
    - Partners who did not return a survey have been contacted through multiple channels to encourage participation. Data received thus far is being analyzed and added to the model used to develop the Comprehensive Schedule B.
  - Strategic Imperatives and the Role of DSRIP
    - DSRIP is an incentive program to catalyze partner readiness for value-based contracting.
    - As a complement to existing funding sources, DSRIP presents an opportunity to align the financial model to support the operational shift toward the future of healthcare.
  - DSRIP Partner Contracting Assessment
    - OneCity Health leadership, with support from COPE Health Solutions, developed a strategically optimized future state contracting methodology, with the July 2016 – March 2017 contracting period serving as a “bridge.”
    - Future state contracting, beginning April 2017 will have more refined process metrics, target specific outcomes and network development goals.
    - The approach pays partners for outcomes and prepares them for value-based contracts.

### 4. Reliable Revenue Analysis

- Presentation by Lindsey Wallace (COPE Health Solutions)
  - Committee members reviewed and discussed estimation of reliable revenue and 5 Year Projected Income Statement performed by COPE Health Solutions.

### 5. Funds Flow Allocation and Schedule B Design

- Update provided by Inez Sieben.
  - Foundational Principles
    - Aligns with implemented and executed frameworks at other PPSs in NY
    - Transparent and based on an objective set of criteria
    - Dynamic and iterative, allowing for continued refinement of metrics and allocations.
  - Accounting for Low and No Attribution Partners
    - OneCity Health is committed to ensure access to quality care and wellness promotion services for Medicaid, uninsured and members of our communities with other coverage types.
    - OneCity Health is developing a framework to flow funds to our low attribution and non-Medicaid billing partners utilizing the same Comprehensive Schedule B process.
  - Key Components of the Contracting Framework
    1. Funds Flow Allocation Process
      - Total dollars available to be earned by a partner are formula driven based on:
        - Projects selected
        - Patient attribution for performance
        - Total available dollars
        - Funding for low and zero attribution partners
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<td>2. <strong>Comprehensive Schedule B Design</strong></td>
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<td>- Metrics are being designed to advance broader PPS strategy, build better understanding of network partners, ensure milestone achievement and promote holistic transformation.</td>
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<td>- Partners indicated in which projects they would like to participate. OneCity Health has reviewed partner project selection to ensure reasonable yet inclusive participation.</td>
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<td>- The contract is populated with relevant metrics based on project selection, in addition to some standard global requirements.</td>
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**Decision Item**

- Committee recommends approval of the Funds Flow Allocation Process and Comprehensive Schedule B Design by the Executive Committee.

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<td><strong>6. Next Steps</strong></td>
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<td>- A webinar will be held on May 24th, 2016 to present performance metrics and obtain feedback from partners; feedback is due by 5 p.m. May 26th, 2016.</td>
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<td>- A June webinar will be held to educate partners on the details of the final Comprehensive Schedule B.</td>
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<td>- In the June Committee meeting, finalized dollar amounts will be presented for approval.</td>
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<td>- Next meeting: June 13, 2016</td>
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